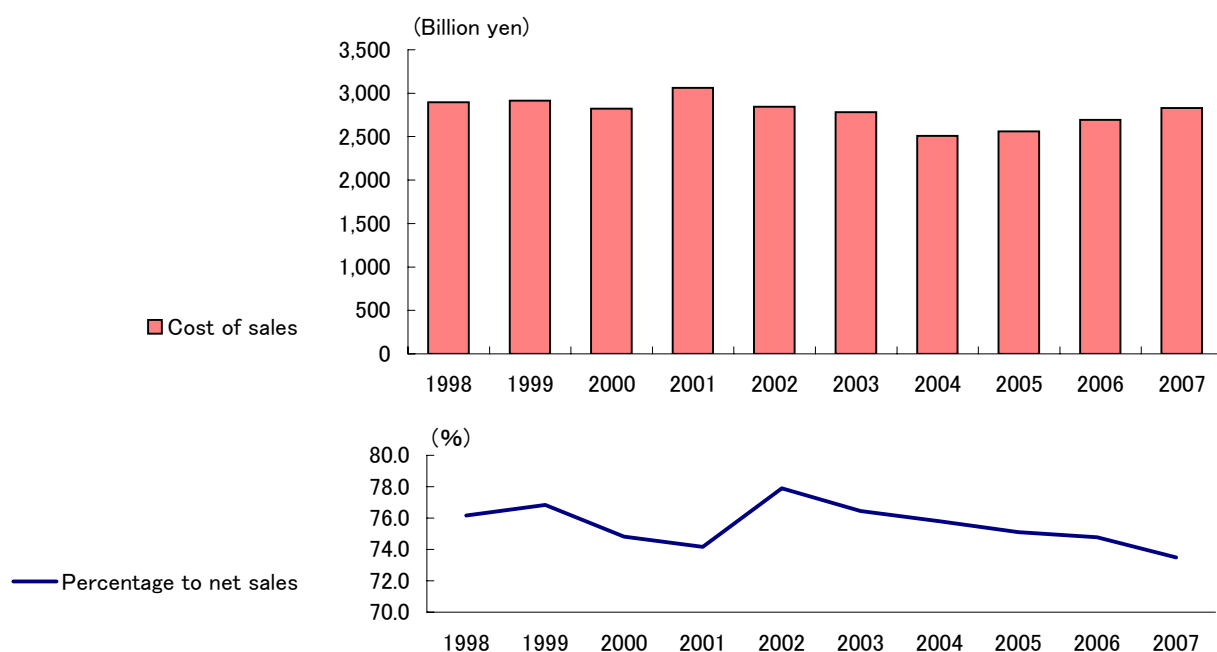
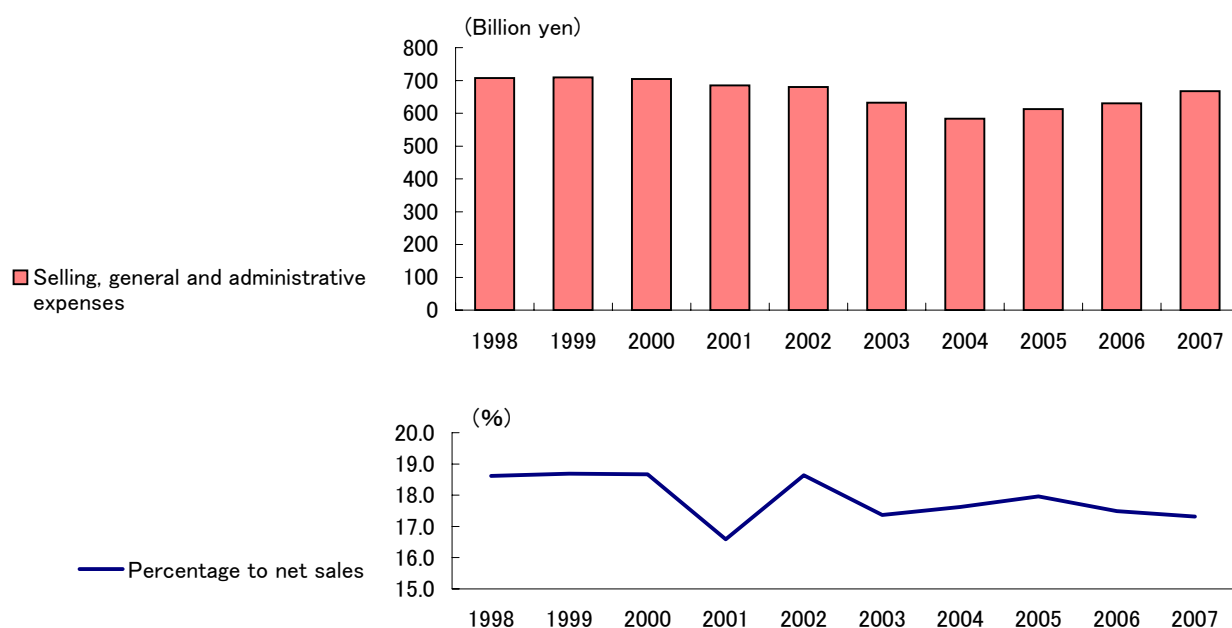


COSTS AND EXPENSES

Cost of Sales



Selling, General and Administrative Expenses



Years ended March 31	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007
Cost of sales	2,894,947	2,914,938	2,823,741	3,062,392	2,842,658	2,782,180	2,508,519	2,559,499	2,694,985	2,831,309
Cost of sales/net sales (%)	76.2	76.8	74.8	74.2	77.9	76.5	75.8	75.1	74.8	73.5
Selling, general and administrative expenses	707,764	709,178	704,573	685,063	680,178	632,052	583,098	612,430	630,438	667,655
Selling, general and administrative expenses/net sales (%)	18.6	18.7	18.7	16.6	18.6	17.4	17.6	18.0	17.5	17.3