

2. Fiscal 2008, First 9 Months

1) Sales and Operating Income by Business Segment

(In millions of yen)

Business Segment	FY '08 9 months (Apr. 1, 2007 - Dec. 31, 2007)			FY '07 9 months (Apr. 1, 2006 - Dec. 31, 2006)			A/B (%)
	Sales		Operating income (loss)	Sales		Operating income	
	(A)	% of total		(B)	% of total		
Energy and Electric Systems	656,550	20.6	37,062	594,570	19.7	21,530	110
Industrial Automation Systems	747,644	23.5	106,649	702,926	23.3	102,582	106
Information and Communication Systems	411,743	13.0	(575)	444,307	14.8	10,204	93
Electronic Devices	142,976	4.5	8,949	137,771	4.6	9,970	104
Home Appliances	745,637	23.4	53,548	675,920	22.5	25,582	110
Others	477,693	15.0	10,407	453,229	15.1	9,761	105
Subtotal	3,182,243	100.0	216,040	3,008,723	100.0	179,629	106
Eliminations and Other	(380,585)	-	(23,014)	(345,208)	-	(22,447)	-
Consolidated Total	2,801,658	-	193,026	2,663,515	-	157,182	105

*Note: Inter-segment sales are included in the above chart.

2) Sales and Operating Income by Location

(In millions of yen)

Location	FY '08 9 months (Apr. 1, 2007 - Dec. 31, 2007)		FY '07 9 months (Apr. 1, 2006 - Dec. 31, 2006)		A/B (%)
	Sales (A)	Operating income	Sales (B)	Operating income	
Japan	2,371,456	139,716	2,289,798	126,109	104
North America	206,957	6,782	205,015	4,325	101
Asia (excluding Japan)	419,672	36,404	346,343	22,967	121
Europe	286,771	13,922	215,029	9,094	133
Others	23,962	1,055	23,096	1,035	104
Subtotal	3,308,818	197,879	3,079,281	163,530	107
Eliminations	(507,160)	(4,853)	(415,766)	(6,348)	-
Consolidated Total	2,801,658	193,026	2,663,515	157,182	105

*Note: Inter-segment sales are included in the above chart.

3) Overseas Sales

(In millions of yen)

Location	FY '08 9 months (Apr. 1, 2007 - Dec. 31, 2007)		FY '07 9 months (Apr. 1, 2006 - Dec. 31, 2006)		A/B (%)
	Sales (A)	% of total net sales	Sales (B)	% of total net sales	
North America	221,000	7.9	219,317	8.2	101
Asia (excluding Japan)	396,428	14.0	341,593	12.8	116
Europe	318,117	11.4	249,023	9.4	128
Others	63,188	2.3	62,354	2.3	101
Total overseas sales	998,733	35.6	872,287	32.7	114